



Together, Let's Make A Difference...



Pi Partner Program

Build & Accelerate Your Business

Pi Partner Program (PPP) is designed to support and accelerate your business growth, while you deliver excellence to your customer community. It gives your business, a new prospect of growth, with a niche go to market, infusing the prowess to enable the digital transformation.

Why Pi?

Join hands with The Asia's Largest Uptime Institute TIER IV Certified Data Center & Cloud Service Provider to experience a wide range of unique technology benefits!

- 99.995% Uptime
- Self Service Provisioning
- Stringent Physical And Digital Security Layers
- Scale At Will With Up To 5000+ Rack Capacity
- Industry Standard Compliance and Certifications
- Modular Architecture
- Software Defined Everything @ Pi®

Position Yourself as a
Leader in the Data Center & Cloud League!

Pi named in Gartner's "Market Guide For Top Data Center Providers In India" 2018,
for the second year in a row.

What you get as a Partner?

Join the growing community of global partners with plethora of opportunities and disruptive GTM stack.

- ‡ Opportunity To Co-Develop The Solutions
- ‡ Joint Go To Market Strategy
- ‡ Co- Partnered Industry Events
- ‡ Sandbox Environments
- ‡ Referral Bonuses
- ‡ Partner Awards
- ‡ Training & Workshops
- ‡ Partner Discounts
- ‡ Increased Visibility
- ‡ Access To Business, Technical & Marketing Resources
- ‡ Talk To The Specialists
- ‡ Virtual Alliance Teams



Registered Business Partnership Models

- Recurring Partner Sales Payout ‡
- Transfer Price ‡
- Referral Bonus ‡

One Size Doesn't Fit All

Choose to co-brand and co-sell, Pi Services, in a model best aligned to your business.

- Technology Alliances
- System Integrators
- Resellers
- ISVs
- Managed Service Providers
- OEM Partnerships
- Consulting Partners

Reach Us

Head Quarters:

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